

How a Green Team can drive demand for clean, renewable energy sources

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### Presenter

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## Agenda

- Why is Renewable Energy in the Community Important?
- Taking Action/Getting Started/Getting It Done
- Submission Requirements
- Community Spotlight
- Resources and Tools



### Why is Renewable Energy in the Community Important?

- Securing a clean energy future is vital to fight against climate change. Municipalities play a huge role in driving policies and market changes.
- Adoption of renewables provides environmental gains and economic savings for the communities participating.
- Some of the co-benefits: catalyzing renewable energy investments, increasing tax revenues, providing new job opportunities.
- Green Teams are a trusted source to disseminate accurate information in the community.

- How do you complete this Action?
  - 1- Familiarize with all the ways that residents can support or utilize renewable energy as their power source.

Facilitating a solar co-op, looking for community solar options, or looking for clean energy suppliers.

2- Weigh all the advantages and disadvantages of each options.

Finding roofs suitable to installation. Economic offers, terms, and commitment can all be different.

3- Plan for outreach on renewable energy adoption.

Contacting non-profits and businesses offering these options, organizing community events, educating about pros and cons.

4- Keep track of efforts and the results.

- Who should be involved?
  - The Green Teams, the dept. dealing with permitting (for rooftop solar), a point person to facilitate the solar coop, a point person to coordinate the outreach/education efforts.
- Are there any typical challenges or pitfalls that should be considered?
  - There are potentially many challenges, depending on the route taken.
  - Signing up with a wind supplier is easier and involves less commitment.
  - Greater and more long term impact by installing solar or supporting a local community solar project. Supply is limited though.
  - Above all, people need to know what they're getting into.



\*Some\* questions to consider when evaluating what can be promoted:

#### For Solar Co-ops / rooftop solar:

- How is the solar deal structured? Loan, PPA, cash purchase? Savings vs. ROI
- Home improvements / modifications required?
- Long term commitment
- Household eligibility (sunny roof, financials, etc.)

#### For Community Solar:

- Project availability in your utility territory
- Guaranteed discount (or not), guarantee length
- Broader household eligibility (but may have FICO score and/or LMIs capacity)
- Terms, cancelation, renewals

\*Some\* questions to consider when evaluating what can be promoted:

#### For Wind energy Suppliers:

- Regional wind energy supply (PJM) vs. national
- Compare rates usually no or little economic savings
- Any ratepayer can do this, no eligibility
- What happens after contract expires?

 A mix and match of all these options is likely the most impactful as ratepayers can choose what works for them.

## **Submission Requirements**

TBD..... Stay tuned!

Quantify/describe/document the outreach done?

 Quantify/document the # households adopting renewable energy?



## **Community Spotlight**

Solar United Neighbors has coordinated coops in:

- Rockville, Takoma Park, Poolesville, Gaithersburg, Bowie
   Chestertown, Frederick, Frostburg
- 600+ households went solar!

Neighborhood Sun has worked with

- Mount Rainier and Bowie Green Teams community events featuring renewable energy options
- Dozens of households chose community solar





### **Resources and Tools**

### Solar coops / rooftop solar

- https://www.solarunitedneighbors.org/co-ops/
- https://www.energysage.com/market-intro/

### Community solar

- https://www.psc.state.md.us/electricity/community-solar-pilot-program/
- https://www.solarunitedneighbors.org/learn-the-issues/community-solar/
- https://chesapeakeclimate.org/maryland/community-solar-for-everyone/

### Resources and Tools

#### Wind energy suppliers

- https://www.psc.state.md.us/electricchoice/green-options/
- https://electricityrates.com/
- https://www.mdelectricchoice.com/

### **Grants/Funding**

- https://energy.maryland.gov/govt/Pages/incentives.aspx
- https://programs.dsireusa.org/system/program/md
- <a href="https://energy.maryland.gov/residential/Pages/CommunitySolarLMI-PPA.aspx#:~:text=The%20Maryland%20Energy%20Administration%20(MEA,Moderate%20Income%20(LMI)%20community</a>

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## **Questions?**

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